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Writer/Producer of KNOCK 'EM DEAD

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Martin Yate on The Secrets to a

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Knock Em Dead The Ultimate

The "Knock 'em Dead" Ultimate Job

Search Guide has every strategy you

will need to write a resume that is

relevant to your job search. It also has

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Number 1 Bestseller  
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Knock Em Dead - The Ultimate Job Search Guide  
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resumes, job search and career management. The author of Knock 'em Dead, Knock 'em Dead Resumes, Knock 'em Dead Cover Letters, Knock 'em Dead: Secrets & Strategies for First-Time Job Seekers, and many other career books. Martin has helped millions of people achieve professional success and he can help you too.

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Knock 'em Dead: The Ultimate Job Search Guide by Martin ...

The "Knock 'em Dead" Ultimate Job Search Guide has every strategy you will need to write a resume that is relevant to your job search. It also has helpful interview and preparation hints that will guide your job hunt.

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Martin Yate, CPC, is one of the  
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resumes, job search and career  
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Knock 'Em Dead 2016: The Ultimate Job Search Guide [Yate CPC, Martin] on Amazon.com. \*FREE\* shipping on qualifying offers. Knock 'Em Dead 2016: The Ultimate Job Search Guide

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Knock 'em Dead 2015: The Ultimate  
Job Search Guide: Yate ...

Knock 'em Dead really says it all. I was able to negotiate to the absolute top end of the starting pay [because] of my resume, cover letter, and interview, and the chapter on salary negotiations. Your book was extremely helpful in presenting the best part of me.

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Knock Em Dead Resume Writing &  
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If you know about specific skill requirements, emphasize them. If not, stick to a brief outline of your key



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technical skills. Technical skills are the skills necessary for the day-to-day execution of your duties, and vary from profession to profession (though they always include technological skills). Also include and expand on a selection of transferable skills (critical thinking ...

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The Five Toughest Job Interview Questions - Knock Em Dead  
Knock 'em Dead provides an in-depth guide to the job search with resources for recent grads and seasoned professionals alike. Whether you're trying to get an interview, lock down an offer, negotiate the best deal, or position yourself to move up at your current company, there is invaluable information here for you.

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Knock 'em Dead 2011: The Ultimate Job Search Guide: Yate ...

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Martin Yate CPC New York Times bestseller Martin Yate is the author of Knock Em Dead – The Ultimate Job Search Guide, now going into its 32nd edition. It is the keystone of a 17-book series, with each book addressing a different aspect of job search and modern career management.

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Martin Yate, CPC, is one of the  
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resumes, job search and career  
management. The author of Knock

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'em Dead, Knock 'em Dead  
Resumes, Knock 'em Dead Cover  
Letters, Knock 'em Dead: Secrets &  
Strategies for First-Time Job Seekers,  
and many other career books. Martin  
has helped millions of people achieve  
professional success and he can help  
you too.

This new edition of the multinational  
bestseller shows you how to develop  
the skills and values that employers  
always seek, and where today's  
employment opportunities are.

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this bestselling job search guide can  
help you keep up with changes in the  
job market—from updating the  
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social media networking to make professional connections that are essential in finding new employment opportunities. For more than thirty years, Martin Yate's Knock 'em Dead series has helped millions of people succeed in their job search and has continued to be one of the most powerful in the field, constantly meeting the challenges of the modern marketplace. In Knock 'em Dead, you'll learn to create a resume that works, build strong profession-relevant networks, and develop street-smart strategies for getting more interviews and learning how to turn those job interviews into job offers. More than a job-search guide, you'll have a blueprint for becoming more successful, while gaining the ability to control your professional destiny and your economic security. This unique



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book gives you a practical, thoughtful, and carefully integrated new approach to successful career management in an age of uncertainty. Rather than a series of canned answers, this book is your gold standard for job change, professional growth, and a successful and fulfilling life.

Featured on US News & World Report  
Take control of your job search, career, and life! New York Times bestseller Martin Yate has helped millions of job seekers improve their job search and career management tactics, changing their lives forever. Featuring his unique, time-tested methods for achieving professional success, this brand-new edition provides you with the tools you need to win your next job and successfully navigate the twists and turns of your

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entire career. With details on everything from connecting on LinkedIn to finding the right job to accepting an offer, Yate shows you where today's employment opportunities are and how you can develop the skills and values that employers are looking for. You'll also learn how to: Create resumes that get results Maximize social networks to quadruple interviews Turn those job interviews into job offers Negotiate the best salary and benefits package With Knock 'em Dead 2016, you will land your dream job and be better prepared to navigate the twists and turns of a long career.

Land the job you want! The interview is one of the most crucial moments of the job search experience and your chance to show your potential

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employer that you have what it takes to succeed in the position. In order to do that in today's highly competitive job search environment, though, you'll have to find a way to stand out from the crowd. Using his twenty-five years of experience, New York Times bestselling author Martin Yate has established a set of rules for job interviews that is sure to get you noticed. Instead of memorizing canned answers, Yate provides you with an explanation of the thought behind more than 300 questions and answers, so that you'll always know what the interviewer is really asking and how you should respond. Packed with information on handling stress questions and weird interview venues, this book also teaches you how to keep your cool--and confidence--from the moment you step inside the

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Whether you're looking for a first job, re-entering the market, or planning a career change, the author's unique Target Job Deconstruction method provides you with a roadmap to professional success utilizing the latest job search strategies for the digital age. This new edition explains everything from building a keyword-rich online profile to social media networking to accepting an offer. You'll also learn how to : create resumes that get results ; maximize your LinkedIn profile for optimum discoverability; get the most out of career sites like Glassdoor and Indeed; turn job interviews into offers; negotiate the

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best salary and benefits package; and, manage a career and climb the ladder of promotion.

You cannot manage productive without first hiring effectively, yet the odds are no one has ever taught you this most important of all management skills. Yates gives you intelligent strategies and practical tactics that can deliver successful hires every time.

"A killer resume gets more job interviews."

For more than a decade, the Knock 'em Dead series has been the first, middle, and last word for job seekers. However, Knock 'em Dead knows it's not just about getting the job-it's about developing a career. In today's business environment, professional

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and financial advancement is incumbent upon being able to manage effectively. Do you still think management is merely about supervising employees and delegating tasks? Not anymore! New management styles and practices demand that managers understand their industry, the marketplace, their internal and external customers, as well as the people who work for them. Knock 'em Dead Management shows you what is involved in providing strategic as well as tactical leadership. This authoritative book also discusses the qualitative aspects of management that are critical for moving up the corporate ladder and building visibility for your department and your company. Knock 'em Dead Management shows you how to develop an effective leadership style

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Features advice for first-time job seekers on finding employment and building a professional career, addressing such topics as r esum e writing, interviewing, negotiating, advancing within a company, and changing jobs.

New York Times bestselling author Martin Yate has helped millions of people turn their lives around by finding great jobs and managing their careers more effectively. Now his unique and proven secrets to success can be found in one place: the Knock 'em Dead Collection. Inside, you'll find everything you need to make a successful next step: \*Knock 'em Dead: The Ultimate Job Search Guide \*Knock 'em Dead Cover Letters



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