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Why Smart People Make Big Money Mistakes and How to ...
Thomas Gilovich is a professor of psychology at Cornell University and author of The Wisest One in the Room (with Lee Ross), How We Know What Isn't So, Why Smart People Make Big Money Mistakes, and Social Psychology. He lives in Ithaca, New York.

Why Smart People Make Big Money Mistakes and How to ...
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Why smart people make big money mistakes--and how to ...
On a recent train ride across Ireland, I read a book on behavioral economics called Why Smart People Make Big Money Mistakes (and How to Fix Them), which was published in 1999 by Gary Belsky, a former writer at Money magazine, and Thomas Gilovich, a psychology professor at Cornell University. In this short book, Belsky and Gilovich catalog a menagerie of mental mistakes that cause people to spend more than they should.

Why Smart People Make Big Money Mistakes (and How to ...
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Get " Why Smart People Make Big Money Mistakes " on Amazon. This post is part of a series on the Psychology of Money. For more articles on the psychology of money and investor psychology, go to the index page, or follow the links below.

Mental Accounting: Why Smart People Make Big Money Mistakes
Why Smart People Make Big Money Mistakes And How To Correct Them: Lessons From The New Science Of Behavioral Economics [Belsky, Gary, Gilovich, Thomas] on Amazon.com. *FREE* shipping on qualifying offers. Why Smart People Make Big Money Mistakes And How To Correct Them: Lessons From The New Science Of Behavioral Economics

Why Smart People Make Big Money Mistakes And How To ...
After reading Why Smart People Make Big Money Mistakes, I see that I've fallen prey to many of the issues raised by this excellent book. This book does a wonderful job of explaining how humans are naturally inclined to focus on the short term and have multiple inherent biases in their reasoning that lead to big money mistakes.

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